











Copia Scientific is a global-wide supplier of certified pre-owned laboratory automation & microscopy-based imaging equipment, and a national provider of maintenance & repair services, and scientific support.

## **Products**

Laboratory Automation: Liquid Handling Workstations, Robots, Storage & Peripherals

#### Microplate:

Sealers, Readers, Washers, & Dispensers

Imaging:

Microscopes, Flow Cytometers, Cameras, & Imagers



#### **Services**

- Service & Maintenance
- Multi-Vendor Services
- Method Development
- Lab Integration
- Decontamination Services

## Lab Asset Management

- Lab Equipment Auctions
- Lab/Asset Liquidation
- Equipment Leasing & Financing
- Turnkey Solutions for Facility Closures



#### Locations

#### Headquarters

Global Sales, National Service Taunton, Massachusetts Beverely, Massachusetts San Francisco, California San Diego, California

#### **Contact Us**

# **Certified Pre-Owned Solutions**

Copia Scientific offers a broad selection of the best and most current pre-owned technologies in the market today with services geared towards achieving an overall lower cost of ownership.

Just let us know your application, throughput, space requirements, and product preference and we will make recommendations on technologies, configurations, and ways to optimize their usage at a savings of up to 50% of the original cost; and unbiased, unmatched, and expert customer service! We help you increase your throughput... not your budget.



# **Certified Pre-Owned Product Highlights:**

- Save 30-50% off of New Equipment Pricing
- Op to 1-Year Warranty
- Work Performed by Trained & Certified Engineers
- Optional Method Development Available thru AssayGuru

#### Quick Delivery

- Liquid Handling Workstations
- Robots & Storage
- Microplate Readers & Washers
- Microplate Sealers & Dispensers

- Documented & Traceable Quality Control Processes & Documentation
- Guaranteed to Meet Manufacturer's Performance Specifications
- Service Contract Options Available thru The LabSquad
- Installation & Training
- Imaging Systems & Cameras
- Microscopes
- Flow Cytometers





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# **Multi-Vendor Service Solutions**

The LabSquad, a division of Copia Scientific, is a provider of service & maintenance solutions for laboratory instrumentation, offering individual system coverage as well as entire facility multi-vendor support.

The LabSquad group also offers embedded technical support options where a LabSquad engineer can be deployed to your site for pre-scheduled blocks of time to provide routine maintenance, calibration, or emergency repairs as needed.

# **Multi-Vendor Service Solution Highlights:**

- Field Service & Depot Repair
- Planned Preventative Maintenance
- Calibration/Verification/Validation
- Relocation
- Microscopes

## The LabSquad Advantage:

- Trained Field Service Engineers
- Rapid response
- GxP & CLIA compliance
- Multi-vendor, multiple system coverage
- Service contracts or time & material based services
- Flexible maintenance programs based on usage & research needs

- Liquid handling Workstations
- Robots & Storage Systems
- Microplate Sealers/Readers/Washers/Dispensers

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- Thermal cyclers
- Imaging Systems & Cameras
- Single vendorinteraction, consolidated travel charges & lower admin costs
- Increased system up-time
- Documented service/maintenance procedures
- Lower support costs when compared to the OEM
- New and used (recertified) parts inventory for current & legacy products





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# **Multi-Channel Head Rebuild Service**

The LabSquad, a division of Copia Scientific, is now offering multi-channel head rebuild service for most major brands of liquid handlers.

This service offers factory rebuild to like new specifications and performance.

# **Multi-Channel Pipetting Head Rebuild Features:**

- Cleaning & disinfecting of entire head assembly.
- Repair & machine worn or damaged mechanisms.
- Lubrication of all moving parts.
- Reassembly and mechanical testing.
- NIST traceable ARTEL verification/qualification.
- Oetailed documentation package.
- Replacement of hardware components as necessary.
- Replacement of all o-rings, seals, and plungers as necessary.
- Complete disassembly and inspection of all moving parts for wear & defects.
- Optional head re-installation, on-site testing, and OQ/PQ.
- Optional liquid handler preventative maintenance inspection.

#### **Supported Platforms:**

- Agilent Bravo/Vprep
- Beckman Biomek FXp/NXp
- Hamilton Microlab STAR/STARlet
- Perkin Elmer Janus & G3 MDT
- Thermo Platemate Series
- Tecan Freedom EVO MCA-96/MCA-384/ TeMo





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# **Liquid Handler Method Development Solution**

AssayGuru, a division of Copia Scientific, is an experienced and proven provider of method development & application service for liquid handlers and platebased science.

# **Capabilities:**

- Remote or On-site Installation as required.
- Factory & Site-acceptance testing.
- Customized deckware development where necessary
- Training and Method support.
- Consumable testing & verification.
- Troubleshooting liquid handler applications.
- Assistance with re-purposing existing equipment.
- Method Scripting on new or existing equipment.
- Customized Liquid Handler Applications We work with you & your kits

# **Applications:**

# 96 or 384 Plate Setup for PCR or RT-PCR:

• Transfer of samples and controls to PCR plates.

#### Sample Transfers:

- Tube-To-Plate or Plate-To-Plate.
- Plate transfers: 4x96 to 384.
- Examples: Covid testing, Toxicology or Agricultural sample processing.

#### Magnetic Bead-based Assays:

- Nucleic Acid Extractions.
- Examples: RNA extraction for RT-PCR, DNA extraction for PCR.

#### Supported Platforms:

- Hamilton Microlab STAR/STARlet
- Tecan Freedom EVO Series
- Beckman Biomek i5/i7/FXp/NXp





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# **Viral RNA Extraction Solutions**

Copia Scientific offers many options to accommodate your COVID-19 and associated variant testing needs.

# **COVID-19 Offerings:**

- Unbiased product selection
- Certified pre-owned options
- Method development and consultation
- Work performed by factory trained engineers
- Service & maintenance options
- Fast delivery when compared to the original equipment manufacturers
- Technology recommendations based on your science and throughout
- Systems with pre-loaded methods for rapid deployment



#### **Test Kits Covered:**

- Thermo MagMax KitsThermo TaqPath Kits
- IDT Kits
- Promega Kits
- Zymo Research Kits

#### **Complete Testing Packages:**

- Sample Processing (Tube-to-Plate)
- RNA Extraction
- PCR Set-Up
- Antibody Detection

#### The Best & Proven Platform Selections:

- Hamilton Microlab STAR & STARiet Liquid Handlers
- Tecan Freedom EVO 150 & EVO 200 Liquid Handlers
- Beckman Biomek i5 Liquid Handlers
- Kingfisher Series Mag Bead Extraction Systems





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# **Imaging: Microscopy & Flow Cytometery**

Copia Scientific is your one-stop vendor for all your microscopy, flow cytometery, and imaging needs.

# Various Microscope Features:

- Six Month Parts & Labor Warranty
- Illumination: Brightfield, Phase Contrast, Optional LED
- Filters: RGB
- Objectives: 5x-100x Optional
- Motorized Stage Optional
- 📀 Camera Optional

## Various Flow Cytometery Features:

- HTS (High Throughout Option)
- BD FACS Melody 3 lasers (4B, 2R, 3V) with Plate Sorting Options
- Multiple Laser Options
- Temperatue Control

# We Are Your Lab Equipment Experts

Contact Us for Pricing & Details!







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# Lab Liquidation

# Copia Scientific is committed to maximize the value of your assets with our reliable lab liquidation services.

Whether you want to trade-in your equipment, downgrade, or upgrade, our team of professionals will work with you to guarantee your satisfaction.

## Trade It In

- Copia will issue you credit toward the purchase of something now or in the future
- Credit can also be used toward the service of an instrument or contract services

# Let Copia Sell It For You

- Copia will make you an offer on what you have based on its condition
- Copia will issue you a check or pay you using PayPal

# Copia Scientific wants your Surplus lab equipment TODAY!

**Contact Us for Details!** 



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